

Trans Capital Investments, an unfunded private equity group founded in 2007, is looking for an experienced investor relations and fundraising professional for our private equity activities as we transition from an unfunded to a funded private equity group.

Initially, your key responsibilities will include: raising enterprise level equity through Private Placements from accredited investors like high net worth individuals, family offices, etc. to fund initial corporate operations and pursuit costs for targeted business investment opportunities. Once a specific opportunity is identified and an invest decision has been made, raise equity capital for the investment.

Once several operating businesses have been acquired and a track record of sufficient value creation has been established to present a compelling investment case, your role will expand to raising an investment fund for further acquisitions.

While the equity requirements for each transaction vary, the targeted acquisitions require equity in the \$10 to \$20 million range.

Key Responsibilities:

- Research, identify and assess prospective investors
- Develop and maintain investor relationships
- Establish and maintain a detailed database of investors' profiles
- Develop marketing materials for investors
- Attend networking events

Key Requirements:

- Documented track record of 5 to 10 years of significant placement and fundraising experience
- Documented existing investor list
- Excellent communication and marketing skills
- Results oriented, pro-active professional
- Strong financial background, including financial analysis and modeling

Compensation commensurate with experience and performance.

For consideration, please email your resume to: joemckettrick@transcapitalinvestments.com